



**Racing
Victoria**

2023/2024

Approvals for the Publication and Use of Victorian Thoroughbred Race Fields

Guide to the Provision of Information

While all care has been taken to ensure that the information contained in this document is accurate, the information is intended as a guide only.

This guide does not form part of the Standard Conditions of Approval for the Publication and Use of Victorian Thoroughbred Race Fields and the Standard Conditions of Approval prevail in the event of any inconsistency with this guide.

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Purpose

This guide has been prepared to assist Approved WSPs in understanding the reporting requirements under Racing Victoria's standard conditions of approval to publish and use Victorian thoroughbred race fields (**Standard Conditions of Approval**).

Capitalised terms used in this guide have the meaning given in the Standard Conditions of Approval.

In addition, the following terms are used in this guide:

Event Date means the date on which a Victorian Race which is the subject of a Betting Transaction occurred.

Result Date means the date on which the Betting Transaction resulted (that is either won or failed).

Introduction to the Race Fields Policy 2023/24

If Aggregated Assessable Turnover is greater than the Turnover Threshold, and Aggregated Assessable Revenue (ex GST) is greater than the Gross Revenue Threshold, a levy is applied based on Bet Type and the type of Race Meeting as per Table 1.0 below.

For FY 2023/24 the Turnover Threshold is \$5 million (Turnover Threshold is not applied to Betting Exchange), and the Gross Revenue Threshold is \$500k.

Table 1.0

Meeting Type	Pari-mutuel	Fixed Odds		Tote Derivative		Exchange
	Turnover ex FBT	Turnover	Revenue	Turnover	Revenue	Revenue
Standard Meeting	2.0%	1.6%	16.0%	2.5%	20.0%	30.0%
Feature Meeting	2.5%	2.0%	20.0%	3.0%	25.0%	30.0%
Premier Meeting	3.0%	2.5%	25.0%	3.5%	30.0%	30.0%
Super Premier Meeting	3.5%	3.0%	30.0%	4.0%	35.0%	30.0%

Guide to Daily Supply of Data

1. Requirement under Standard Conditions of Approval

Clause 3.4.3 and 3.4.4 of the Standard Conditions of Approval requires each Approved WSP to:

3.4.3: provide to RVL in the media (hard copy or electronic), by the method and at the time or times requested by RVL, all information relating to Betting Transactions (including amounts paid to Customers in relation to those Betting Transactions, Bet Backs and Free Bets) on a race-by-race, venue-by-venue and day-by-day basis in the form annexed to these conditions and available for downloading on the RVL website (as that form is amended by RVL from time to time).

2. Daily Data Collection

Racing Victoria requires a daily file (**Daily File**) containing details of all Betting Transactions which have the same Result Date to be submitted by 9am on the following day. Racing Victoria anticipates that Approved WSPs will automate this process and submit to Racing Victoria overnight via FTP.

The naming convention for the Daily Files is:

WSPxxxxx_DDMMYYYY.csv

Where:

- xxxxx is the Approved WSP Unique Code (provided to Approved WSPs by Racing Victoria); and
- DDMMYYYY is the Result Date within the file.

Example file name: WSP10001_01082014.csv

3. Monthly Data Submission (if applicable)

A WSP must submit a monthly data file, which is in the same format as the daily file, if there is any adjustment in the details of the betting transactions that are resulted in the same monthly payment period. This monthly file must be submitted to RVL via FTP within the first three days after the end of each payment period. For example, a WSP should submit the November 2023 monthly data file by 3rd December 2023.

4. Introduction to the Data Collection

A sample of the Daily File is Attachment 2.

Data should be supplied in a comma-separated values (**CSV**) format and otherwise as follows:

Order	Element Name	Element	Type	Max length	Rules	Example
1	Approved WSP Unique ID	WSP_ID	Text	6	Mandatory	90210a
2	Name of Approved WSP	WSP_NAME	Text	30	Mandatory	Company
3	Event Date	EVENT_DATE	DateTime (dd/mm/yyyy)	10	Mandatory	12/08/2021
4	Bet Result Date	BET_RESULT_DATE	DateTime (dd/mm/yyyy)	10	Mandatory	12/08/2021
5	Venue Code	VENUE_CODE	Integer	3	Mandatory	8
6	Venue	VENUE	Text	30	Mandatory	Caulfield
7	Race Number	RACE_NUMBER	Integer	2	Mandatory	3
8	Fixed Odds Bets Taken (excluding Multi-Event/Multi-Leg Bets)	FO_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
9	Fixed Odds Bets Paid (excluding Multi-Event/Multi-Leg Bets)	FO_BETS_PAID	Decimal		if applicable, else zero	1,000.00
10	Net Customer Winnings	FO_NET_CUSTOMER_WINNINGS	Decimal		Betting Exchange only	1,000.00
11	All Bet Backs	FO_BET_BACK	Decimal		if applicable, else zero	1,000.00

Order	Element Name	Element	Type	Max length	Rules	Example
12	Bet Back Revenue	FO_BET_BACK_REVENUE	Decimal		if applicable, else zero	1,000.00
13	Fixed Odds Other Revenue	FO_OTHER_REVENUE	Decimal		if applicable, else zero	1,000.00
14	Fixed Odds EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	FO_EPMB	Decimal		if applicable, else zero	1,000.00
15	Fixed Odds EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets	FO_EPWMB	Decimal		if applicable, else zero	1,000.00
16	Fixed Odds Free Bets Taken	FO_FREE_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
17	Fixed Odds Free Bets Paid	FO_FREE_BETS_PAID	Decimal		if applicable, else zero	1,000.00
18	Fixed Odds Count of Bets (by Race)	FO_BET_COUNT	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
19	Fixed Odds Count of Unique Clients (by Race)	FO_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
20	Fixed Odds Count of Unique Clients (by Meeting)	FO_CLIENT_CNT_M	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
21	Fixed Odds Count of Unique Clients (Financial Year to Date)	FO_CLIENT_CNT_YTD	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
22	Fixed Odds Count of New Clients (By Race)	FO_NEW_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
23	Fixed Odds Turnover (Mobile; includes Apps, Mobile Sites)	FO_TO_MOBILE	Decimal		Mandatory	1,000.00
24	Fixed Odds Turnover (Internet Desktop)	FO_TO_INTERNET	Decimal		Mandatory	1,000.00
25	Fixed Odds Turnover (Contact Centre)	FO_TO_CONTACT	Decimal		Mandatory	1,000.00
26	Fixed Odds Turnover (Retail)	FO_TO_RETAIL	Decimal		If applicable	1,000.00
27	Fixed Odds Turnover (Licensed Venue)	FO_TO_LICENSED	Decimal		If applicable	1,000.00
28	Fixed Odds Turnover (On-course)	FO_TO_ONCOURSE	Decimal		if applicable, else zero	1,000.00
29	PM Bets Taken	PM_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
30	PM Bets Paid	PM_BETS_PAID	Decimal		if applicable, else zero	1,000.00
31	Other Revenue	PM_OTHER_REVENUE	Decimal		if applicable, else zero	1,000.00
32	Jackpots Created	PM_JACKPOTS_CREATED	Decimal		if applicable, else zero	1,000.00
33	PM Free Bets Taken	PM_FREE_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
34	PM Free Bets Paid	PM_FREE_BETS_PAID	Decimal		if applicable, else zero	1,000.00
35	PM Count of Bets (by Race)	PM_BET_COUNT	Decimal	18 (16 + 2 decimals)	if applicable, else zero	1234.00
36	PM Count of Unique Clients (by Race)	PM_CLIENT_CNT_R	Decimal	19 (16 + 2 decimals)	if applicable, else zero	1234.00

Order	Element Name	Element	Type	Max length	Rules	Example
37	PM Count of Unique Clients (Meeting level)	PM_CLIENT_CNT_M	Decimal	20 (16 + 2 decimals)	if applicable, else zero	1234.00
38	PM Count of Unique Clients (Financial Year to Date)	PM_CLIENT_CNT_YTD	Decimal	21 (16 + 2 decimals)	if applicable, else zero	1234.00
39	PM Count of New Clients (By Race)	PM_NEW_CLIENT_CNT_R	Decimal	22 (16 + 2 decimals)	if applicable, else zero	1234.00
40	PM Turnover (Mobile; includes Apps, Mobile Sites)	PM_TO_MOBILE	Decimal		if applicable, else zero	1,000.00
41	PM Turnover (Internet Desktop)	PM_TO_INTERNET	Decimal		if applicable, else zero	1,000.00
42	PM Turnover (Contact Centre)	PM_TO_CONTACT	Decimal		if applicable, else zero	1,000.00
43	PM Turnover (Retail)	PM_TO_RETAIL	Decimal		if applicable, else zero	1,000.00
44	PM Turnover (Licensed Venue)	PM_TO_LICENSED	Decimal		if applicable, else zero	1,000.00
45	PM Turnover (On-course)	PM_TO_ONCOURSE	Decimal		if applicable, else zero	1,000.00
46	Tote Derivative Bets Taken (excluding Multi-Event/Multi-Leg Bets)	TOTE_DERI_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
47	Tote Derivative Bets Paid (excluding Multi-Event/Multi-Leg Bets)	TOTE_DERI_BETS_PAID	Decimal		if applicable, else zero	1,000.00
48	Tote Derivative All Bet Backs	TOTE_DERI_BET_BACKS	Decimal		if applicable, else zero	1,000.00
49	Tote Derivative Bet Back Revenue	TOTE_DERI_BET_BACK_REVENUE	Decimal		if applicable, else zero	1,000.00
50	Tote Derivative Other Revenue	TOTE_DERI_OTHER_REVENUE	Decimal		if applicable, else zero	1,000.00
51	Tote Derivative EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	TOTE_DERI_EPMB	Decimal		if applicable, else zero	1,000.00
52	Tote Derivative EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets	TOTE_DERI_EPWMB	Decimal		if applicable, else zero	1,000.00
53	Tote Derivative Free Bets Taken	TOTE_DERI_FREE_BETS_TAKEN	Decimal		if applicable, else zero	1,000.00
54	Tote Derivative Free Bets Paid	TOTE_DERI_FREE_BETS_PAID	Decimal		if applicable, else zero	1,000.00
55	Tote Derivative Count of Bets (by Race)	TOTE_DERI_BETS_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
56	Tote Derivative Count of Unique Clients (by Race)	TOTE_DERI_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
57	Tote Derivative Count of Unique Clients (by Meeting)	TOTE_DERI_CLIENT_CNT_M	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
58	Tote Derivative Count of Unique Clients (Financial Year to Date)	TOTE_DERI_CLIENT_CNT_YTD	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00

Order	Element Name	Element	Type	Max length	Rules	Example
59	Tote Derivative Count of New Clients (By Race)	TOTE_DERI_NEW_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	Mandatory	1234.00
60	Tote Derivative Turnover (Mobile; includes Apps, Mobile Sites)	TOTE_DERI_TO_MOBILE	Decimal		Mandatory	1,000.00
61	Tote Derivative Turnover (Internet Desktop)	TOTE_DERI_TO_INTERNET	Decimal		Mandatory	1,000.00
62	Tote Derivative Turnover (Contact Centre)	TOTE_DERI_TO_CONTACT	Decimal		Mandatory	1,000.00
63	Total Count of Unique Clients (by Race)	TOTAL_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	if applicable, else zero	1234.00
64	Total Count of Unique Clients (Meeting level)	TOTAL_CLIENT_CNT_M	Decimal	18 (16 + 2 decimals)	if applicable, else zero	1234.00
65	Total Count of Unique Clients (Financial Year to Date)	TOTAL_CLIENT_CNT_YTD	Decimal	18 (16 + 2 decimals)	if applicable, else zero	1234.00
66	Total Count of New Clients (By Race)	TOTAL_NEW_CLIENT_CNT_R	Decimal	18 (16 + 2 decimals)	if applicable, else zero	1234.00

Not all headings are relevant to each Approved WSP, however it is important that Daily Files submitted include a column for each of the elements listed. Nil values should be populated as zero.

4. Definitions

Please refer to the Standard Conditions of Approval for Definitions of all terms.

4.1 Venue Code

A list of official Racing Australia venue codes has been included as Appendix B.

4.2 Bets Taken

Bets Taken includes Betting Transactions involving single or multiple contingencies, all of which resulted at a Race Meeting. This includes but is not limited to Win, Place, Trifecta, Exacta, Quinella, First Four, Head-to-Head, Margin bets and any other approved race-specific bet types.

For the purposes of the Daily File, where a Betting Transaction relates to more than one Victorian Race occurring at the same Race Meeting, the amount of the Betting Transaction is apportioned evenly across each of the Victorian Races which are the subject of the Betting Transaction.

Any Betting Transaction involving multiple contingencies across more than one Race Meeting or events are to be excluded from Bets Taken and treated according to the rules set out in the Standard Conditions of Approval for Multi-Event/Multi-Leg Bets.

No deductions are permitted for money back offers or similar inducements in relation to non-winning Betting Transactions.

4.3 Tote Derivative

Tote Derivative means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed by reference to Totalisator Odds.

4.4 Free Bets Taken

Bets Taken includes all Free Bets.

4.5 Free Bets Paid

Bets Paid **does not** include Free Bets Paid.

5. Daily Reporting of the Eligible Portion of a Multi-Event/Multi-Leg Bet

Approved WSPs are required to report on the Eligible Portion of a Multi-Event/Multi-Leg Bet that resulted on the Result Date which is reported on in the Daily File.

The face value of a Multi-Event/Multi-Leg Bet is apportioned equally across the legs and the Eligible Portion of a Multi-Event/Multi-Leg Bet which is reported in the Daily File is the proportion relating to Victorian Races on the Result Date.

Example 5.1

An Approved WSP accepts a \$75 Multi-Event/Multi-Leg Bet for the AFL Grand Final (27/09/2014) into an ATP Tour Event into the Cox Plate, (25/10/2014). The bet results on the Cox Plate.

This bet would be split into three portions. The requirement is to report only the Victorian Racing portion:

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets
25/10/2014	25/10/2014	Moonee Valley	\$25

6. Reporting Eligible Portion of Winning Multi-Event/Multi-Leg Bet (EPWMB)

Approved WSPs have a choice of method for calculating the Eligible Portion of a Winning Multi-Event/Multi-Leg Bet.

An Approved WSP may elect to calculate Eligible Winning Portion as either:

- (a) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet $\times \frac{VRO}{AO}$

where:

VRO means the odds set by the Approved WSP under the Multi-Event/Multi-Leg Bet for the Relevant Winning Race; and

AO means the sum of the odds set by the Approved WSP for all legs of the Multi-Event/Multi-Leg Bet; or

- (b) the amount paid or credited to a Customer under the Multi-Event/Multi-Leg Bet $\times \frac{1}{AC}$

where **AC** means the number of contingencies within the Multi-Event/Multi-Leg Bet.

Approved WSPs must notify Racing Victoria in writing of the nominated calculation method prior to the commencement of the Approval Period. Once the Approved WSP has notified Racing Victoria of its nominated calculation method, the Approved WSP may not alter its nomination method within the Approval Period.

Example 6.1

An Approved WSP accepts a \$50 Multi-Event/Multi-Leg Bet in the Caulfield Cup into the Melbourne Cup. The bet is successful on the Melbourne Cup.

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
18/10/2014	04/11/2014	Caulfield	\$25	\$5.25	\$958.70	\$1,575.00
04/11/2014	04/11/2014	Flemington	\$25	\$12.00	\$2,191.30	\$1,575.00
				Sum:	\$3,150.00	\$3,150.00

Example 6.1 - Option a)

Stake = \$50

Event Odds = \$5.25 for Caulfield Cup; \$12.00 for Melbourne Cup

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Step Two: Calculate Sum of All Odds = \$5.25 + \$12.00 = \$17.25

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Caulfield = (\$50 x \$63) x (\$5.25/\$17.25) = \$958.70

Option a) EPWMB Flemington = (\$50 x \$63) x (\$12.00/\$17.25) = \$2,191.30

Option a) Sum of EPWMB (across both legs) = \$958.70 + 2,191.30 = \$3,150.00

Example 6.1 - Option b)

Stake = \$50

Step One: Calculate Total Odds = \$5.25 x \$12.00 = \$63.00

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Caulfield = (\$50 x \$63) x (1/2) = \$1,575.00

Option b) EPWMB Flemington = (\$50 x \$63) x (1/2) = \$1,575.00

Option b) Sum of EPWMB (across both legs) = 1,575.00 + 1,575.00 = \$3,150.00

Example 6.2

An Approved WSP accepts a \$75 three-leg Multi-Event/Multi-Leg Bet featuring Sport and Victorian Racing (AFL, tennis and the Cox Plate). The Betting Transaction results on the Cox Plate. The Approved WSP reports only the relevant Victorian Racing portion.

Event Date	Result Date	Venue	Eligible Portion of a Multi-Event/Multi-Leg Bets	Odds	EPWMB – Option (a)	EPWMB – Option (b)
27/09//2014	27/09/2014	Sport (Tennis)	\$25	\$1.25	na	na
27/09/2014	27/09/2014	Sport (AFL)	\$25	\$1.40	na	na
25/10/2014	25/10/2014	Moonee Valley	\$25	\$3.80	\$293.84	\$166.25

Example 6.2 - Option a)

Stake = \$75

Event Odds = \$3.80 for Cox Plate runner; \$1.25 (Tennis); \$1.40 (AFL)

Step One: Calculate Total Odds = \$1.25 x \$1.40 x \$3.80 = \$6.65

Step Two: Calculate Sum of All Odds = \$1.25 + \$1.40 + \$3.80 = \$6.45

Option a) EPWMB = (Stake x Total Odds) x (Event Odds / Sum of All Odds)

Option a) EPWMB Cox Plate = (\$75 x \$6.65) x (\$3.80/\$6.45) = \$293.84

Example 6.2 - Option b)

Stake = \$75

Step One: Calculate Total Odds = \$1.25 x \$1.40 x \$3.80 = \$6.65

Option b) EPWMB = (Stake x Total Odds) x (1 / Total Number of Contingencies)

Option b) EPWMB Cox Plate = (\$75 x \$6.65) x (1/2) = \$166.25

7. Count of Bets

A count of the number of bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:

$$(a) \quad \frac{VR}{A}$$

where:

VR means the number of contingencies related to Victorian Racing; and

A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.

8. Count of Clients

A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The total number of unique clients is an aggregation across bet types (ensuring no client is counted twice within each bet type category).

The YTD number of unique clients is a rolling aggregation since July 1st.

Ideally this would also be calculated at race level, however for simplicity this can be repeated across each race as YTD count for that meeting.

9. Count of New Clients

A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).

For example, a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.

10. Turnover by Channel

Turnover must be included (at race level), by channel. Mobile via mobile sites and apps should be distinct from turnover via the primary internet site and turnover via a contact centre. If applicable, also nominate turnover via retail, licensed venues and on-course. Not all categories will be applicable to each WSP, therefore null values should be populated with a zero value.

Appendix A – Definitions of the Elements in Daily/Monthly Data File

Order	Element	Definition
1	Approved WSP Unique ID	A unique WSP ID assigned by RVL
2	Name of Approved WSP	Name of the approved WSP
3	Event Date	The date on which a Victorian Race which is the subject of a Betting Transaction occurred.
4	Bet Result Date	The date on which the Betting Transaction resulted (that is either won or failed).
5	Venue Code	A unique code assigned by RV for the venue where the Betting Transaction occurred.
6	Venue	The venue where the Betting Transaction occurred.
7	Race Number	The race number in which the Betting Transaction occurred
8	Fixed Odds Bets Taken (excluding Multi-Event/Multi-Leg Bets)	<p>Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>Bets Taken means the aggregate of all amounts paid or contracted to be paid to the Approved WSP under Betting Transactions placed on Victorian Races at a Race Meeting other than amounts paid or contracted to be paid to the Approved WSP in relation to Multi-Event/Multi-Leg Bets. For the avoidance of doubt, Bets Taken:</p> <p>(a) includes the amount of any Betting Transaction which is made by another wagering service provider to lay-off that wagering service provider's liability;</p> <p>(b) will be adjusted to reflect any adjustment of the face value of a Betting Transaction to correct an operator error or a systems error;</p> <p>(c) includes all amounts paid, or contracted to be paid, by Customers to the Approved WSP under Betting Transactions, regardless of whether those amounts are ultimately received by the Approved WSP;</p> <p>(d) includes all Free Bets; Taken (except for Multi-Event/Multi-Leg Bets that are placed using Free Bets);</p> <p>(e) includes all amounts paid or contracted to be paid to the Approved WSP in relation to Betting Transactions involving two or more contingencies, all of which resulted at the Race Meeting;</p> <p>(f) will not be adjusted to deduct any amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers", but will be adjusted to reflect a refund of a validly cancelled Betting Transaction under any applicable Law; and</p>

Order	Element	Definition
		<p>excludes:</p> <p>(g) all amounts paid to or credited to the Approved WSP by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives in relation to the Bets Taken;</p> <p>(h) the amount of any Pooling Fees;</p> <p>(i) the amount of all Jackpots Allocated; and</p> <p>(j) the amount of any Seeding by the Approved WSP,</p> <p>In each case in relation to the Race Meeting.</p>
9	<p>Fixed Odds Bets Paid (excluding Multi-Event/Multi-Leg Bets)</p>	<p>Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>Bets Paid means:</p> <p>(a) the aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning bets under Betting Transactions other than amounts paid to Customers in relation to winning Multi-Event/Multi-Leg Bets and Cash Out Bets;</p> <p>(b) EPWMB; and</p> <p>(c) the aggregate of all Jackpots Created; and</p> <p>(d) Cash Out Bets Paid,</p> <p>but excluding:</p> <p>(e) all amounts paid or credited to Customers by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives;</p> <p>(f) all amounts paid to Customers in relation to or in accordance with the terms of any Promotional Offer in excess of the aggregate amounts that would have been paid to the Customers had the return to the Customers from the relevant Betting Transactions in respect of which the Promotional Offer had been made or communicated been calculated or determined in accordance with the odds (either express or implied) which formed the basis of the relevant Betting Transactions and/or the ordinary rules and conditions of the bet type that formed the basis of the Betting Transactions;</p> <p>(g) Pooling Fees, taxes, product fees, payments made to racing industry bodies or other costs of the Approved WSP; and</p>

Order	Element	Definition
		(h) Free Bets Paid, in each case in relation to a Race Meeting.
10	Net Customer Winnings	In relation to betting transactions conducted through a Betting Exchange conducted by the Approved WSP, Net Customer Winnings mean the amount of winnings derived from a contract between a customer of the Approved WSP on the "backers" side and another person on the "lay side" (which may be the Approved WSP or a third party who is also a customer of the Approved WSP) by which a bet or wager is placed in relation to a Victorian Race (or a contingency related to a Victorian Race).
11	Fixed Odds Bet Backs	Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. Bet Back means the amount of any betting transaction which is made by the Approved WSP on the "backers" side of a betting transaction for the purpose of reducing or laying-off the Approved WSP's liability on a Victorian Race or on Victorian Races held as part of the same Race Meeting.
12	Fixed Odds Bet Back Revenue	Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. Bet Back Revenue means the aggregate amount of all winning Bet Backs made by the Approved WSP with Relevant WSPs in respect of Victorian Races at the Race Meeting, but excluding rebates and commissions received by the Approved WSP in respect of those Bet Backs.
13	Fixed Odds Other Revenue	Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. Other Revenue means: (a) other revenue received or derived by the Approved WSP in connection with the Race Meeting of the kind or nature specified in the Special Conditions (if any); and (b) in the case of an Approved WSP which is a Betting Exchange, any commissions and other fees charged by the Betting Exchange in relation to the Race Meeting.
14	Fixed Odds EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet. EPMB or Eligible Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, means the aggregate of the following: (a) the Eligible Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting; and

Order	Element	Definition
		<p>(b) the Eligible Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the Relevant Race) which occurs within the same Payment Period as the Relevant Race.</p> <p>For the avoidance of doubt, EPMB includes the Eligible Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, which:</p> <p>(c) meets the criteria in paragraphs (a) and/or (b); and</p> <p>(d) where a Free Bet is used to place the Multi-Event/Multi-Leg Bet.</p> <p>Eligible Portion means, in relation to a Victorian Race which is one of the contingencies forming part of a Multi-Event/Multi-Leg Bet, the amount calculated as follows:</p> <p>the amount paid, or contracted to be paid, to the Approved WSP under the Multi-Event/Multi-Leg Bet</p> $\times \frac{1}{AC}$ <p>where AC means the number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
15	<p>Fixed Odds EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets</p>	<p>Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>EPWMB or Eligible Wining Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, means the aggregate of the following:</p> <p>(a) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting;</p> <p>(b) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Winning Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the</p>

Order	Element	Definition
		<p>Relevant Winning Race) which occurs within the same Payment Period as the Relevant Winning Race.</p> <p>(c) the aggregate of amounts paid or credited to Customers in relation to all Cash Out Bets that are also Multi-Event/Multi-Leg Bets; and</p> <p>does not include:</p> <p>(d) Eligible Winning Portion of Multi-Event/Multi-Leg Bet which was placed using a Free Bet.</p>
16	Fixed Odds Free Bets Taken	<p>Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>Free Bet means a Betting Transaction where the Customer does not make a financial contribution at the time the Betting Transaction is made. For the avoidance of doubt, a Free Bet does not include any Betting Transaction:</p> <p>(a) which constitutes a bad or doubtful debt of the Approved WSP;</p> <p>(b) in respect of which payment is subsequently waived, compromised, released or forgiven by the Approved WSP; or</p> <p>(c) where there is an amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers".</p> <p>Free Bets Taken means the face value of each Betting Transaction that involves a Free Bet. For the avoidance of doubt the face value will be the value of the stake supplied by the Approved WSP to the Customer which is used to place the Betting Transaction.</p>
17	Fixed Odds Free Bets Paid	<p>Fixed Odds means a Betting Transaction other than a Parimutuel Bet, a Tote Derivative Bet or a Betting Exchange Bet.</p> <p>Free Bets Paid means the net aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning Free Bets including:</p> <p>(a) the amounts paid or credited to Customers in relation to the Eligible Winning Portion of Multi-Event/Multi-Leg Bets that were placed using a Free Bet; and</p> <p>(b) the amounts paid or credited to Customers in relation to a Free Bet that is also a Cash Out Bet,</p> <p>after any adjustments such as retention of the initial Free Bet stake have been accounted for.</p>

Order	Element	Definition
18	Fixed Odds Count of Bets (by Race)	<p>A count of the number of Fixed Odds bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:</p> $\frac{VR}{A}$ <p>where:</p> <p>VR means the number of contingencies related to Victorian Racing; and</p> <p>A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
19	Fixed Odds Count of Unique Clients (by Race)	A count of the number of clients to have placed a Fixed Odds bet on Victorian Thoroughbred Racing per race (ensuring no client is counted twice within each bet type category).
20	Fixed Odds Count of Unique Clients (by Meeting)	A count of the number of clients to have placed a Fixed Odds bet on Victorian Thoroughbred Racing per meeting (ensuring no client is counted twice within each bet type category).
21	Fixed Odds Count of Unique Clients (Financial Year to Date)	A count of the number of clients to have placed a Fixed Odds bet on Victorian Thoroughbred Racing financial year to date is a rolling aggregation since July 1st (ensuring no client is counted twice within each bet type category).
22	Fixed Odds Count of New Clients (By Race)	<p>A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).</p> <p>For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.</p>
23	Fixed Odds Turnover (Mobile; includes Apps, Mobile Sites)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed via mobile applications and mobile sites.
24	Fixed Odds Turnover (Internet Desktop)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed via Desktop devices.
25	Fixed Odds Turnover (Contact Centre)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed via an operator's contact centre (telephone betting).
26	Fixed Odds Turnover (Retail)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed via an operator's retail facilities excluding venues with an alcohol licence and on-course premises.
27	Fixed Odds Turnover (Licensed Venue)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed via facilities at a venue with an alcohol licence, excluding on-course premises.
28	Fixed Odds Turnover (On-course)	The sum of Fixed Odds Bets Taken and Fixed Odds EPMB which are placed on-course.

Order	Element	Definition
29	PM Bets Taken	<p>Parimutuel Bet means a Betting Transaction placed in pari-mutuel pools with a wagering operator licensed to conduct totalisator betting.</p> <p>Bets Taken means the aggregate of all amounts paid or contracted to be paid to the Approved WSP under Betting Transactions placed on Victorian Races at a Race Meeting other than amounts paid or contracted to be paid to the Approved WSP in relation to Multi-Event/Multi-Leg Bets. For the avoidance of doubt, Bets Taken:</p> <p>(a) includes the amount of any Betting Transaction which is made by another wagering service provider to lay-off that wagering service provider's liability;</p> <p>(b) will be adjusted to reflect any adjustment of the face value of a Betting Transaction to correct an operator error or a systems error;</p> <p>(c) includes all amounts paid, or contracted to be paid, by Customers to the Approved WSP under Betting Transactions, regardless of whether those amounts are ultimately received by the Approved WSP;</p> <p>(d) includes all Free Bets; Taken (except for Multi-Event/Multi-Leg Bets that are placed using Free Bets);</p> <p>(e) includes all amounts paid or contracted to be paid to the Approved WSP in relation to Betting Transactions involving two or more contingencies, all of which resulted at the Race Meeting;</p> <p>(f) will not be adjusted to deduct any amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers", but will be adjusted to reflect a refund of a validly cancelled Betting Transaction under any applicable Law; and</p> <p>excludes:</p> <p>(g) all amounts paid to or credited to the Approved WSP by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives in relation to the Bets Taken;</p> <p>(h) the amount of any Pooling Fees;</p> <p>(i) the amount of all Jackpots Allocated; and</p> <p>(j) the amount of any Seeding by the Approved WSP,</p> <p>In each case in relation to the Race Meeting.</p>

Order	Element	Definition
30	PM Bets Paid	<p>Parimutuel Bet means a Betting Transaction placed in pari-mutuel pools with a wagering operator licensed to conduct totalisator betting. Bets Paid means:</p> <p>(a) the aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning bets under Betting Transactions other than amounts paid to Customers in relation to winning Multi-Event/Multi-Leg Bets and Cash Out Bets;</p> <p>(b) EPWMB; and</p> <p>(c) the aggregate of all Jackpots Created; and</p> <p>(d) Cash Out Bets Paid,</p> <p>but excluding:</p> <p>(e) all amounts paid or credited to Customers by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives;</p> <p>(f) all amounts paid to Customers in relation to or in accordance with the terms of any Promotional Offer in excess of the aggregate amounts that would have been paid to the Customers had the return to the Customers from the relevant Betting Transactions in respect of which the Promotional Offer had been made or communicated been calculated or determined in accordance with the odds (either express or implied) which formed the basis of the relevant Betting Transactions and/or the ordinary rules and conditions of the bet type that formed the basis of the Betting Transactions;</p> <p>(g) Pooling Fees, taxes, product fees, payments made to racing industry bodies or other costs of the Approved WSP; and</p> <p>(h) Free Bets Paid,</p> <p>in each case in relation to a Race Meeting.</p>
31	PM Other Revenue	<p>Parimutuel Bet means a Betting Transaction placed in pari-mutuel pools with a wagering operator licensed to conduct totalisator betting. Other Revenue means:</p> <p>(a) other revenue received or derived by the Approved WSP in connection with the Race Meeting of the kind or nature specified in the Special Conditions (if any); and</p> <p>(b) in the case of an Approved WSP which is a Betting Exchange, any commissions and other fees charged by the Betting Exchange in relation to the Race Meeting.</p>
32	Jackpots Created	Jackpot Created means:

Order	Element	Definition
		<p>an amount equal to the difference (Difference) between the amount of all moneys paid or credited to Customers by the Approved WSP in respect of winning bets under Betting Transactions for a specified bet type on a Victorian Race at the Race Meeting and the total wagering pool available for distribution to customers for that bet type on that race where the Approved WSP is by law required to allocate the Difference to another race pool.</p>
33	PM Free Bets Taken	<p>Parimutuel Bet means a Betting Transaction placed in pari-mutuel pools with a wagering operator licensed to conduct totalisator betting..</p> <p>Free Bet means a Betting Transaction where the Customer does not make a financial contribution at the time the Betting Transaction is made. For the avoidance of doubt, a Free Bet does not include any Betting Transaction:</p> <p>(a) which constitutes a bad or doubtful debt of the Approved WSP;</p> <p>(b) in respect of which payment is subsequently waived, compromised, released or forgiven by the Approved WSP; or</p> <p>(c) where there is an amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers".</p> <p>Free Bets Taken means the face value of each Betting Transaction that involves a Free Bet. For the avoidance of doubt the face value will be the value of the stake supplied by the Approved WSP to the Customer which is used to place the Betting Transaction.</p>
34	PM Free Bets Paid	<p>Parimutuel Bet means a Betting Transaction placed in pari-mutuel pools with a wagering operator licensed to conduct totalisator betting.</p> <p>Free Bets Paid means the net aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning Free Bets including:</p> <p>(a) the amounts paid or credited to Customers in relation to the Eligible Winning Portion of Multi-Event/Multi-Leg Bets that were placed using a Free Bet; and</p> <p>(b) the amounts paid or credited to Customers in relation to a Free Bet that is also a Cash Out Bet,</p> <p>after any adjustments such as retention of the initial Free Bet stake have been accounted for.</p>

Order	Element	Definition
35	PM Count of Bets (by Race)	<p>A count of the number of PM bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:</p> $\frac{VR}{A}$ <p>where:</p> <p>VR means the number of contingencies related to Victorian Racing; and A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
36	PM Count of Unique Clients (by Race)	A count of the number of clients to have placed a PM bet on Victorian Thoroughbred Racing per race (ensuring no client is counted twice within each bet type category).
37	PM Count of Unique Clients (Meeting level)	A count of the number of clients to have placed a PM bet on Victorian Thoroughbred Racing per meeting (ensuring no client is counted twice within each bet type category).
38	PM Count of Unique Clients (Financial Year to Date)	A count of the number of clients to have placed a PM bet on Victorian Thoroughbred Racing financial year to date is a rolling aggregation since July 1st (ensuring no client is counted twice within each bet type category).
39	PM Count of New Clients (By Race)	<p>A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).</p> <p>For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.</p>
40	PM Turnover (Mobile; includes Apps, Mobile Sites)	The sum of PM Bets Taken and PM EPMB which are placed via mobile applications and mobile sites.
41	PM Turnover (Internet Desktop)	The sum of PM Bets Taken and PM EPMB which are placed via Desktop devices.
42	PM Turnover (Contact Centre)	The sum of PM Bets Taken and PM EPMB which are placed via an operator's contact centre (telephone betting).
43	PM Turnover (Retail)	The sum of PM Bets Taken and PM EPMB which are placed via an operator's retail facilities excluding venues with an alcohol licence and on-course premises.
44	PM Turnover (Licensed Venue)	The sum of PM Bets Taken and PM EPMB which are placed via facilities at a venue with an alcohol licence, excluding on-course premises.
45	PM Turnover (On-course)	The sum of PM Bets Taken and PM EPMB which are placed on-course.
46	Tote Derivative Bets Taken (excluding Multi-Event/Multi-Leg Bets)	Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated

Order	Element	Definition
		<p>or expressed to be by reference to Totalisator Odds.</p> <p>Bets Taken means the aggregate of all amounts paid or contracted to be paid to the Approved WSP under Betting Transactions placed on Victorian Races at a Race Meeting other than amounts paid or contracted to be paid to the Approved WSP in relation to Multi-Event/Multi-Leg Bets. For the avoidance of doubt, Bets Taken:</p> <p>(a) includes the amount of any Betting Transaction which is made by another wagering service provider to lay-off that wagering service provider's liability;</p> <p>(b) will be adjusted to reflect any adjustment of the face value of a Betting Transaction to correct an operator error or a systems error;</p> <p>(c) includes all amounts paid, or contracted to be paid, by Customers to the Approved WSP under Betting Transactions, regardless of whether those amounts are ultimately received by the Approved WSP;</p> <p>(d) includes all Free Bets; Taken (except for Multi-Event/Multi-Leg Bets that are placed using Free Bets);</p> <p>(e) includes all amounts paid or contracted to be paid to the Approved WSP in relation to Betting Transactions involving two or more contingencies, all of which resulted at the Race Meeting;</p> <p>(f) will not be adjusted to deduct any amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers", but will be adjusted to reflect a refund of a validly cancelled Betting Transaction under any applicable Law; and</p> <p>excludes:</p> <p>(g) all amounts paid to or credited to the Approved WSP by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives in relation to the Bets Taken;</p> <p>(h) the amount of any Pooling Fees;</p> <p>(i) the amount of all Jackpots Allocated; and</p> <p>(j) the amount of any Seeding by the Approved WSP,</p> <p>In each case in relation to the Race Meeting.</p>
47	Tote Derivative Bets Paid (excluding Multi-Event/Multi-Leg Bets)	Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by

Order	Element	Definition
		<p>the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds. Bets Paid means:</p> <p>(a) the aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning bets under Betting Transactions other than amounts paid to Customers in relation to winning Multi-Event/Multi-Leg Bets and Cash Out Bets;</p> <p>(b) EPWMB; and</p> <p>(c) the aggregate of all Jackpots Created; and</p> <p>(d) Cash Out Bets Paid,</p> <p>but excluding:</p> <p>(e) all amounts paid or credited to Customers by way of, in connection with, or by way of economic equivalence to, commissions, rebates or incentives;</p> <p>(f) all amounts paid to Customers in relation to or in accordance with the terms of any Promotional Offer in excess of the aggregate amounts that would have been paid to the Customers had the return to the Customers from the relevant Betting Transactions in respect of which the Promotional Offer had been made or communicated been calculated or determined in accordance with the odds (either express or implied) which formed the basis of the relevant Betting Transactions and/or the ordinary rules and conditions of the bet type that formed the basis of the Betting Transactions;</p> <p>(g) Pooling Fees, taxes, product fees, payments made to racing industry bodies or other costs of the Approved WSP; and</p> <p>(h) Free Bets Paid,</p> <p>in each case in relation to a Race Meeting.</p>
48	Tote Derivative Bet Backs	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p> <p>Bet Back means the amount of any betting transaction which is made by the Approved WSP on the "backers" side of a betting transaction for the purpose of reducing or laying-off the Approved WSP's liability on a Victorian Race or on Victorian Races held as part of the same Race Meeting.</p>
49	Tote Derivative Bet Back Revenue	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p>

Order	Element	Definition
		<p>Bet Back Revenue means the aggregate amount of all winning Bet Backs made by the Approved WSP with Relevant WSPs in respect of Victorian Races at the Race Meeting, but excluding rebates and commissions received by the Approved WSP in respect of those Bet Backs.</p>
50	Tote Derivative Other Revenue	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds. Other Revenue means:</p> <p>(a) other revenue received or derived by the Approved WSP in connection with the Race Meeting of the kind or nature specified in the Special Conditions (if any); and</p> <p>(b) in the case of an Approved WSP which is a Betting Exchange, any commissions and other fees charged by the Betting Exchange in relation to the Race Meeting.</p>
51	Tote Derivative EPMB Eligible Portion of Multi-Event /Multi-Leg Bets	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p> <p>EPMB or Eligible Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, means the aggregate of the following:</p> <p>(a) the Eligible Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting; and</p> <p>(b) the Eligible Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the Relevant Race) which occurs within the same Payment Period as the Relevant Race.</p> <p>For the avoidance of doubt, EPMB includes the Eligible Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, which:</p> <p>(c) meets the criteria in paragraphs (a) and/or (b); and</p> <p>(d) where a Free Bet is used to place the Multi-Event/Multi-Leg Bet.</p>

Order	Element	Definition
		<p>Eligible Portion means, in relation to a Victorian Race which is one of the contingencies forming part of a Multi-Event/Multi-Leg Bet, the amount calculated as follows:</p> <p>the amount paid, or contracted to be paid, to the Approved WSP under the Multi-Event/Multi-Leg Bet</p> $\times \frac{1}{AC}$ <p>where AC means the number of contingencies within the Multi-Event/Multi-Leg Bet.</p>
52	<p>Tote Derivative EPWMB Eligible Portion of Winning Multi-Event/ Multi-Leg Bets</p>	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p> <p>EPWMB or Eligible Wining Portion of each Multi-Event/Multi-Leg Bet in respect of a Race Meeting, means the aggregate of the following:</p> <p>(a) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet which resulted on a Victorian Race at the Race Meeting;</p> <p>(b) the Eligible Winning Portion of each Multi-Event/Multi-Leg Bet where:</p> <p style="padding-left: 40px;">(i) a Victorian Race at the Race Meeting (Relevant Winning Race) was one of the contingencies forming part of the Multi-Event/Multi-Leg Bet; and</p> <p style="padding-left: 40px;">(ii) the Multi-Event/Multi-Leg Bet resulted on an event (other than the Relevant Winning Race) which occurs within the same Payment Period as the Relevant Winning Race.</p> <p>(c) the aggregate of amounts paid or credited to Customers in relation to all Cash Out Bets that are also Multi-Event/Multi-Leg Bets; and</p> <p>does not include:</p> <p>(d) Eligible Winning Portion of Multi-Event/Multi-Leg Bet which was placed using a Free Bet.</p>
53	<p>Tote Derivative Free Bets Taken</p>	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p> <p>Free Bet means a Betting Transaction where the Customer does not make a financial contribution</p>

Order	Element	Definition
		<p>at the time the Betting Transaction is made. For the avoidance of doubt, a Free Bet does not include any Betting Transaction:</p> <p>(a) which constitutes a bad or doubtful debt of the Approved WSP;</p> <p>(b) in respect of which payment is subsequently waived, compromised, released or forgiven by the Approved WSP; or</p> <p>(c) where there is an amount paid, refunded or credited to the Customer by the Approved WSP in relation to a non-winning Bet Taken including, for example, "money back offers".</p> <p>Free Bets Taken means the face value of each Betting Transaction that involves a Free Bet. For the avoidance of doubt the face value will be the value of the stake supplied by the Approved WSP to the Customer which is used to place the Betting Transaction.</p>
54	Tote Derivative Free Bets Paid	<p>Tote Derivative Bet means a Betting Transaction in respect of which the odds provided or quoted by the Approved WSP are derived from or calculated or expressed to be by reference to Totalisator Odds.</p> <p>Free Bets Paid means the net aggregate of all moneys paid or credited to Customers by an Approved WSP in respect of winning Free Bets including:</p> <ul style="list-style-type: none"> (a) the amounts paid or credited to Customers in relation to the Eligible Winning Portion of Multi-Event/Multi-Leg Bets that were placed using a Free Bet; and (b) the amounts paid or credited to Customers in relation to a Free Bet that is also a Cash Out Bet, <p>after any adjustments such as retention of the initial Free Bet stake have been accounted for.</p>
55	Tote Derivative Count of Bets (by Race)	<p>A count of the number of Tote Derivative bets placed on Victorian Thoroughbred Racing, per race. Where applicable, this should be populated for both pari-mutuel and non pari-mutuel bet types. The eligible portion of a multi bet shall be recorded as:</p> $\frac{VR}{A}$ <p>where:</p> <p>VR means the number of contingencies related to Victorian Racing; and</p> <p>A means the total number of contingencies within the Multi-Event/Multi-Leg Bet.</p>

Order	Element	Definition
56	Tote Derivative Count of Unique Clients (by Race)	A count of the number of clients to have placed a Tote Derivative bet on Victorian Thoroughbred Racing per race (ensuring no client is counted twice within each bet type category).
57	Tote Derivative Count of Unique Clients (by Meeting)	A count of the number of clients to have placed a Tote Derivative bet on Victorian Thoroughbred Racing per meeting (ensuring no client is counted twice within each bet type category).
58	Tote Derivative Count of Unique Clients (Financial Year to Date)	A count of the number of clients to have placed a Tote Derivative bet on Victorian Thoroughbred Racing financial year to date is a rolling aggregation since July 1st (ensuring no client is counted twice within each bet type category).
59	Tote Derivative Count of New Clients (By Race)	<p>A count of the number of clients to have placed their first tote derivative bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).</p> <p>For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.</p>
60	Tote Derivative Turnover (Mobile; includes Apps, Mobile Sites)	The sum of Tote Derivative Bets Taken and Tote Derivative EPMB which are placed via mobile applications and mobile sites.
61	Tote Derivative Turnover (Internet Desktop)	The sum of Tote Derivative Bets Taken and Tote Derivative EPMB which are placed via Desktop devices.
62	Tote Derivative Turnover (Contact Centre)	The sum of Tote Derivative Bets Taken and Tote Derivative EPMB which are placed on-course.
63	Total Count of Unique Clients (by Race)	A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing per race (ensuring no client is counted twice within each bet type category).
64	Total Count of Unique Clients (Meeting level)	A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing per meeting (ensuring no client is counted twice within each bet type category).
65	Total Count of Unique Clients (Financial Year to Date)	A count of the number of clients to have placed a bet on Victorian Thoroughbred Racing financial year to date is a rolling aggregation since July 1st (ensuring no client is counted twice within each bet type category).
66	Total Count of New Clients (By Race)	<p>A count of the number of clients to have placed their first bet on Victorian Thoroughbred Racing (irrespective of a client's first bet date).</p> <p>For example a client joins a WSP in March, (related to an NRL promotion). This client bets on NRL matches across March and places their first bet on Victorian Thoroughbred Racing in April. In this example the client would be reported (at race level), as a new client for Vic racing in April.</p>

Appendix B – Racing Australia Venue Codes

Venue_Code	Venue_Desc	ABR_Venue_Desc	Country_Code	State_Desc
7	Alexandra	ALEX	0	VIC
12	Ararat	ARAT	0	VIC
19	Avoca	AVOC	0	VIC
20	Bairnsdale	BDLE	0	VIC
22	Ballarat	BRAT	0	VIC
24	Balnarring	BALN	0	VIC
38	Benalla	BLLA	0	VIC
39	Bendigo	BDGO	0	VIC
61	Buchan	BCHN	0	VIC
68	Burrumbeet	BBT	0	VIC
73	Camperdown	CAMP	0	VIC
82	Casterton	CAST	0	VIC
83	Caulfield	CAUL	0	VIC
98	Colac	CLAC	0	VIC
99	Coleraine	COLR	0	VIC
114	Cranbourne	CRAN	0	VIC
121	Dederang	DDRG	0	VIC
128	Donald	DON	0	VIC
131	Drouin	DROU	0	VIC
134	Dunkeld	DUNK	0	VIC
137	Echuca	ECHA	0	VIC
138	Edenhope	EHPE	0	VIC
144	Epsom	EPSM	0	VIC
151	Flemington	FLEM	0	VIC
158	Geelong	GEEL	0	VIC
172	Great Western	GR W	0	VIC
178	Gunbower	GBWR	0	VIC
182	Hamilton	HTON	0	VIC
183	Hanging Rock	H RK	0	VIC
188	Healesville	HEAL	0	VIC
190	Hinnomunjie	HMJE	0	VIC
193	Horsham	HSHM	0	VIC
215	Kerang	KRNG	0	VIC
217	Kilmore	KILM	0	VIC
226	Kyneton	KYNE	0	VIC
244	Manangatang	MTNG	0	VIC
245	Mansfield	MANS	0	VIC
255	Merton	MERT	0	VIC
257	Mildura	MILD	0	VIC
264	Moe	MOE	0	VIC
266	Moonee Valley	M V	0	VIC
271	Mornington	MORN	0	VIC

Venue_Code	Venue_Desc	ABR_Venue_Desc	Country_Code	State_Desc
273	Mortlake	MORT	0	VIC
290	Murtoa	MURT	0	VIC
303	Nhill	NHIL	0	VIC
318	Pakenham	PAK	0	VIC
323	Penshurst	PENS	0	VIC
351	Sale	SALE	0	VIC
352	Sandown	SAND	0	VIC
355	Seymour	SEYM	0	VIC
359	St Arnaud	ST A	0	VIC
364	Stawell	STAW	0	VIC
366	Stony Creek	S CK	0	VIC
370	Swan Hill	SW H	0	VIC
371	Swifts Creek	SWCK	0	VIC
380	Tatura	TAT	0	VIC
382	Terang	TER	0	VIC
385	The Kennels	KNLS	0	VIC
397	Towong	TOW	0	VIC
399	Traralgon	TRAR	0	VIC
413	Wangaratta	WANG	0	VIC
416	Warracknabeal	WKBL	0	VIC
418	Warrnambool	WNBL	0	VIC
425	Werribee	WERR	0	VIC
426	Werribee Park	FIND	0	VIC
434	Wodonga	WOD	0	VIC
436	Woodend	WOOD	0	VIC
437	Woolamai	WMAI	0	VIC
439	Wycheproof	WYCH	0	VIC
444	Yarra Valley	Y VL	0	VIC
446	Yea	YEA	0	VIC
812	Rochester	ROCH	0	VIC
819	Oaklands	OAKL	0	VIC
820	Yarra Glen Hunt	YGHC	0	VIC
836	Geelong Synthetic	GEES	0	VIC
879	Sandown Hillside	SANH	0	VIC
880	Sandown Lakeside	SANL	0	VIC
892	Cranbourne-Syn	CTRS	0	VIC
913	Pakenham Synthetic	PAKS	0	VIC
915	Pakenham	PAKM	0	VIC
939	Ballarat Synthetic	BRTS	0	VIC
2035	Cranbourne-Trn	CTRN	0	VIC